## Singapore Company Focus

# Singapore Exchange

Bloomberg: SGX SP | Reuters: SGXL.SI

Refer to important disclosures at the end of this report

DBS Group Research . Equity

22 Oct 2015

### HOLD

Last Traded Price: S\$7.51 (STI: 3,025.70) Price Target: \$\$7.80 (4% upside)

Reason for Report: 1Q16 results

Potential Catalyst: Improvement in market activities Where we differ: Less bullish on the securities market

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#### **Result Summary**

**Financial Summary** 

FY Jun (S\$ m)	1Q	1Q	4Q	yoy	pop
	2016	2015	2015	% chg	% chg
P&L Items					
Securities Revenue	55.9	49.1	55.7	13.8	0.5
Derivatives Revenue	90.9	53.7	85.8	69.1	5.9
Other Revenue	72.8	66.0	74.1	10.3	(1.8)
Total Revenue	219.6	168.9	215.6	30.1	1.9
Operating exp.	102.3	81.9	104.9	24.9	(2.5)
Pre-tax profit	119.4	88.9	112.4	34.2	6.2
Net profit	99.3	77.6	96.2	28.0	3.2
Daily average					
Securities volume (bn)	1.72	1.79	1.89	(4.0)	(8.9)
Securities value (S\$bn)	1.28	0.97	1.20	31.8	6.4
Velocity (%)	46%	32%	39%		
Derivatives vol (m)	0.826	0.450	0.863	83.4	(4.3)
Open interest (m)	3.30	3.07	3.26	7.4	1.2

#### FY Jun (S\$ m) 2015A 2016F 2017F 2014A 687 848 Turnover 779 Operating Profit 372 402 442 **EBITDA** 419 456 508 Net Pft (Pre Ex.) 320 349 372 298 32 5 34 7 EPS (S cts) 298 32.5 34 7 EPS Pre Ex. (S cts) 9 7 FPS Gth (%) (5) EPS Gth Pre Ex (%) (9)9 7 Net DPS (S cts) 26.9 292 31 2 32 4 BV Per Share (S cts) 85 9 909 964 101.1 23 1 PE (X) 25.2 217 20.9

25.2

17.4

3 6

87

**CASH** 

354

23 1

16.0

3.9

83

CASH

36.7

217

143

42

78

**CASH** 

37.0

#### ROAE (%) At A Glance

PE Pre Ex. (X)

EV/EBITDA (X)

Net Div Yield (%)

P/Book Value (X)

Net Debt/Equity (X)

Issued Capital (m shrs) 1,072 8.048 / 5.771 Mkt. Cap (S\$m/US\$m) 3m Avg. Daily Val (US\$m) 17 4

ICB Industry: Financials ICB Sector: General Financial

Principal Business: Singapore Exchange Limited owns and operates Singapore's Securities and Derivatives Exchange and their related clearing houses. The Company also provides ancillary securities processing and information technology services to participants in the financial sector.

Source: Company, DBS Bank, Bloomberg Finance L.P.

## Volatility-led improvement

- 1Q16 net profit of S\$99m (+28% y-o-y); revenue +30% to S\$220m, in line. 5-Sct DPS declared
- Securities up; continued growth from Derivatives
- Challenging outlook for Securities; diversifying business mix to reduce reliance on Derivatives
- Maintain HOLD, TP S\$7.80

#### **Highlights**

#### Improved securities revenues; continued derivatives growth

- SGX reported 1Q16 net profit of S\$99m (+28% y-o-y) while revenue gained 30% y-o-y to S\$220m, in line with our forecasts, on the back of the increased activities from the recent volatility in global markets. A 5-Sct base DPS was declared, up from 4 Scts previously, with dividend payout policy of at least 80%.
- Securities revenue increased 14% y-o-y to S\$55.9m and accounted for 25% of total revenue, compared to 29% in 1Q15. Securities daily average traded value (SDAV) increased 27% to S\$1.23 bn as the SDAV of ST Index stocks increased 61%, partly from improved retail participation after board lot size was reduced. Q-o-q, there was little change in securities revenues.
- Derivatives revenue increased 69% to \$\$90.9m, and now accounts for 41% (32% in 1Q15) of total revenue. The strong growth was driven primarily by the SGX FTSE China A50 Index futures, and also Nikkei 225 Index and CNX India Nifty Index futures. On a quarterly basis, derivatives volumes were a tad lower and there was a corresponding decline in royalties.
- Within "Other revenues", issuer services was the only segment that registered a decline in revenue, -6% y-o-y to S\$21m, on the back of few new listings of shares and bonds

#### **Outlook**

902

458

524

386

36.0

36.0

20.9

13 7

4.3

7 4

CASH

36.4

4

4

#### Unveiling new priorities

• Under the helm of its new CEO, Mr Loh Boon Chye, three key priorities were highlighted. No timeline was given as these priorities are earmarked to drive SGX's business over the longer term.

#### Increasing liquidity of securities market

• SGX has implemented several initiatives to boost liquidity of the securities market, including Market Maker and Liquidity Provider (MM/LP) programmes. MM/LP participants now account for about 18% of traded value, compared with 12% in 1Q15. The reduction in board lot size has also led



#### Singapore Exchange

to an increase in retail participation in the overall market as well as the STI stocks. Based on the past nine months, there was an 11% increase in overall retail SDAV and a 24% increase in retail SDAV in STI stocks.

#### (2) Diversifying business mix

To reduce its reliance of the Derivatives segment, SGX will

 a) Grow the market for currency futures;
 b) Develop into a
 regional fixed income platform, with the launch of its bond
 trading platform – SGX Bond Pro – in the coming months;
 and c) Grow its market data and index businesses. SGX
 recently launched SGX Index Edge, a service that creates
 and offers comprehensive index services tailored for Asian
 market participants.

#### (3) Maintaining cost discipline

 Operating costs and capex will closely track revenues generated. No change in FY16 guidance for operating expenses at \$\$425-435m while technology-related capex is guided at \$\$75-80m.

#### Challenging outlook for Securities market

 The uncertain and volatile outlook for the global economy will continue to pose challenges for the Securities market.
 The December quarter is typically a slow and quiet quarter and hence the next quarter's revenues and earnings could see a decline.

## Post-trade system completion could open up to additional product lines.

 Once the post-trade system is completed (expected to be in 2016), SGX will be able to offer Single Stock Options to retail participants. This should add new revenue lines to the exchange.

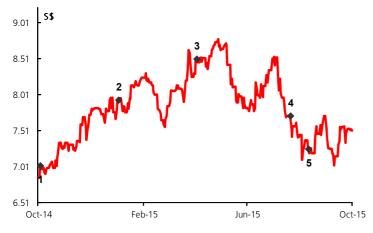
#### Valuation:

We have a HOLD recommendation with a \$\$7.80 target price based on the dividend discount model which implies 23x FY16F EPS. In terms of PE, SGX is trading at comparable PE relative to peers like Bursa Malaysia. SGX is cheaper than HKEX but its growth pales in comparison. Downside to the stock price should be limited, supported by a dividend yield of about 4% based on 86-89% dividend payout assumption.

#### **Key Risks:**

**Market activity.** Slower-than-expected market activity will derail revenue generation. Derivatives, a growing revenue generator, could be at risk if products do not generate sufficient trading volumes.

#### **Target Price & Ratings History**



Note: Share price and Target price are adjusted for corporate actions.

Source: AllianceDBS

S.No.	Date	Closing Price	Target Price	Rating	
1:	23 Oct 14	7.03	6.95	HOLD	
2:	22 Jan 15	7.94	7.30	HOLD	
3:	23 Apr 15	8.51	7.80	HOLD	
4:	10 Aug 15	7.72	7.80	HOLD	
5:	31 Aug 15	7.26	7.80	HOLD	

AllianceDBS recommendations are based an Absolute Total Return\* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

**BUY** (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

**FULLY VALUED** (negative total return i.e. > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame)

Share price appreciation + dividends

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