

SIA Engineering (SIE SP)

Share Price: SGD3.93 MCap (USD): 3.1B Singapore
Target Price: SGD3.75 (-5%) ADTV (USD): 0.8M Aviation



Engines keep stalling; HOLD

- 2Q16 net profit missed on lower-than-expected engine shop performance. EBIT was much better, but from a low base.
- We cut FY3/16E EPS 6% to reflect the weak results (FY3/17-18E largely unchanged). Airline maintenance should increase in FY16 and fleet retirement should slow on lower oil prices.
- Maintain HOLD. TP lifted 14% to SGD3.75 after rolling forward to FY3/17E EPS with target PER unchanged at 20x.

Weaker-than-expected engine performance

2QFY16 net income was SGD44.5m (+5.7% YoY, +7.7% QoQ), marginally below our expectation. The performance of SIAEC's engine shops (-41.5% YoY) continued to lag. Overall, the profit contribution from associates and joint ventures dipped 35.7% YoY to SGD18.7m. Despite this weakness, the group reported significantly better EBIT of SGD27.0m, albeit off a low base a year ago. Interim DPS was kept unchanged at 6.0 SGD cts. Management guidance remains cautious due to the challenging operating environment.

Maintain HOLD amid signs of bottoming

We see some signs of a bottom. The recent rebound in flight traffic at Changi Airport (see Figure 2) should benefit SIAEC's line maintenance business. Next year, airlines may increase capacity and slow their fleet retirement in response to lower oil prices. This should drive a cyclical pick-up in the maintenance workload in the year ahead.

However, we stay neutral on the stock as valuations remain unattractive. We cut our FY3/16E EPS by 6% to reflect the weaker-than-expected results, but keep our FY3/17-18E forecasts largely unchanged. Our TP is lifted to SGD3.75 (from SGD3.30) as we roll forward our valuation basis to FY3/17E with PER of 20x unchanged (0.5SD above the 10-yr average). Maintain HOLD. We prefer ST Engineering (BUY, TP SGD3.85) due to its more attractive valuation.

FYE Mar (SGD m)	FY14A	FY15A	FY16E	FY17E	FY18E
Revenue	1,178.2	1,120.6	1,140.0	1,178.8	1,218.9
EBITDA	152.6	126.8	139.9	146.3	164.3
Core net profit	265.7	183.3	175.2	210.3	257.7
Core EPS (cts)	23.8	16.3	15.5	18.6	22.8
Core EPS growth (%)	(2.3)	(31.5)	(4.7)	20.0	22.5
Net DPS (cts)	25.0	14.5	14.5	17.0	18.0
Core P/E (x)	16.5	24.1	25.3	21.1	17.2
P/BV (x)	3.2	3.3	3.3	3.2	3.1
Net dividend yield (%)	6.4	3.7	3.7	4.3	4.6
ROAE (%)	20.0	13.6	13.2	15.4	18.2
ROAA (%)	15.9	10.9	10.4	12.2	14.4
EV/EBITDA (x)	32.1	32.2	28.6	27.2	24.0
Net debt/equity (%)	net cash				

Key Data	
52w high/low (SGD)	4.80/3.26
3m avg turnover (USDm)	0.8
Free float (%)	22.3
Issued shares (m)	1,121
Market capitalization	SGD4.4B
Major shareholders:	
-Singapore Airlines Ltd.	77.6%
-Matthews International Capital Manage	eme 2.4%
-Capital Research & Management Co. (Glol 0.8%

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3.20 Nov-13 A	Mar-14 Jul-14 Nov-14 Mar-15 Jul-15	5

—— SIA Engineering - (LHS, SGD) ——— SIA Engineering / Straits Times Index - (RHS, %)

	1 Mth	3 Mth	12 Mth
Absolute(%)	6.2	8.9	(17.4)
Relative to index (%)	(0.3)	17.2	(9.1)

Maybank vs Market							
	Positive	Neutral	Negative				
Market Recs	1	4	0				
	Maybank	Consensus	% +/-				
Target Price (SGD)	3.75	3.52	6.5				
'16 PATMI (SGDm)	175	185	(5.3)				
'17 PATMI (SGDm)	210	198	6.2				

Source: FactSet; Maybank

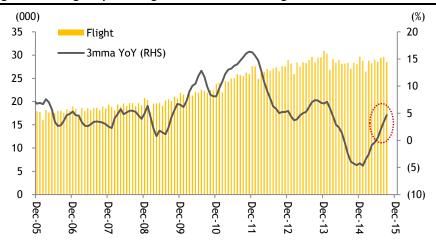
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Figure 1: Quarterly profit and loss

FYE 31 Mar	2Q15	1Q16	2Q16	Chan	ge	YTD16	% of FY	FY16E
	(SGD m)	(SGD m)	(SGD m)	(QoQ %)	(YoY %)	(SGD m)		(SGD m)
Revenue	285.2	277.3	266.0	(4.1)	(6.7)	543.3	48.1	1,130.0
EBITDA	26.6	31.6	37.8	19.6	42.1	69.4	55.2	125.8
D&A	(10.7)	(10.7)	(10.8)	0.9	0.9	(21.5)	50.9	(42.2)
EBIT	15.9	20.9	27.0	29.2	69.8	47.9	57.3	83.6
Net interest income/(expense)	2.3	2.0	1.9	(5.0)	(17.4)	3.9	36.6	10.7
Other items	(0.2)	0.0	2.8	n.m.	n.m.	2.8	n.m.	0.0
Associates & JVs	29.1	24.0	18.7	(22.1)	(35.7)	42.7	39.5	108.0
PBT	47.1	46.9	50.4	7.5	7.0	97.3	48.1	202.3
Taxation	(4.3)	(5.2)	(4.9)	(5.8)	14.0	(10.1)	69.1	(14.6)
MI	(0.7)	(0.4)	(1.0)	>100	42.9	(1.4)	70.0	(2.0)
Net Income	42.1	41.3	44.5	7.7	5.7	85.8	46.2	185.6

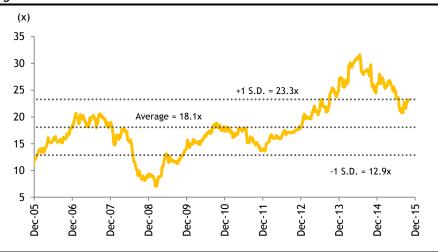
Source: Company, Maybank KE

Figure 2: Changi Airport's flight traffic is rebounding



Source: Changi Airport Group

Figure 3: Forward P/E



Source: Bloomberg, Maybank KE

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FYE 31 Mar	FY14A	FY15A	FY16E	FY17E	FY18E
Key Metrics		24.0	25.0	24.0	
P/E (reported) (x)	16.5	24.0	25.2	21.0	17.1
Core P/E (x)	16.5	24.1	25.3	21.1	17.2
P/BV (x)	3.2 3.4	3.3 3.5	3.3	3.2	3.1 3.2
P/NTA (x)	6.4	3.5	3.5 3.7	3.3 4.3	4.6
Net dividend yield (%)	4.8	3.7	3.7	4.3 4.1	4.6
FCF yield (%) EV/EBITDA (x)	4.6 32.1	32.2	28.6	27.2	24.0
EV/EBIT (x)	42.3	48.6	41.0	38.5	32.8
INCOME CTATEMENT (CCD)					
INCOME STATEMENT (SGD m) Revenue	1,178.2	1,120.6	1,140.0	1,178.8	1,218.9
Gross profit	1,176.2	1,077.8	1,097.8	1,175.6	1,175.0
EBITDA	152.6	126.8	139.9	146.3	164.3
Depreciation	(37.0)	(42.8)	(42.2)	(43.2)	(44.0)
EBIT	115.6	84.0	97.7	103.2	120.3
Net interest income /(exp)	15.1	9.2	8.7	11.5	15.6
Associates & JV	162.6	106.3	85.0	115.9	146.8
Exceptionals	0.0	0.0	0.0	0.0	0.0
Other pretax income	0.7	5.9	2.8	0.0	0.0
Pretax profit	294.0	205.4	194.2	230.6	282.7
Income tax	(23.0)	(20.0)	(16.9)	(17.8)	(21.1)
Minorities	(5.3)	(2.1)	(2.0)	(2.5)	(4.0)
Reported net profit	265.7	183.3	175.2	210.3	257.7
Core net profit	265.7	183.3	175.2	210.3	257.7
BALANCE SHEET (SGD m)					
Cash & Short Term Investments	535.7	463.7	464.5	490.1	515.5
Accounts receivable	222.5	184.2	203.0	209.9	217.1
Inventory	106.9	124.6	127.3	129.3	131.7
Reinsurance assets	0.0	0.0	0.0	0.0	0.0
Property, Plant & Equip (net)	337.2	344.1	353.5	359.2	365.7
Intangible assets	54.3	61.5	64.9	68.2	71.4
Investment in Associates & JVs	435.9	463.9	472.2	484.9	502.3
Other assets	14.6	14.6	14.6	14.6	14.6
Total assets	1,707.1	1,656.6	1,699.9	1,756.3	1,818.3
ST interest bearing debt	8.2	9.3	9.3	9.3	9.3
Accounts payable	246.1	229.8	260.3	268.7	274.5
Insurance contract liabilities	0.0	0.0	0.0	0.0	0.0
LT interest bearing debt	13.6	23.9	23.9	23.9	23.9
Other liabilities	49.0	44.0	44.0	44.0	44.0
Total Liabilities	316.6	307.0	337.5	345.9	351.7
Shareholders Equity	1,360.9	1,324.9	1,337.5	1,385.2	1,441.0
Minority Interest	29.6	24.7	24.9	25.2	25.6
Total shareholder equity	1,390.5	1,349.6	1,362.4	1,410.4	1,466.6
Total liabilities and equity	1,707.1	1,656.6	1,699.9	1,756.3	1,818.3
CASH FLOW (SGD m)	20.4.0	205.4	40.4.2	220.4	202.7
Pretax profit	294.0	205.4	194.2	230.6	282.7
Depreciation & amortisation	37.0	42.8	42.2	43.2	44.0
Adj net interest (income)/exp	0.0	0.0	0.0	0.0	0.0
Change in working capital	(20.6)	(5.1)	9.0	(0.5)	(3.7)
Cash taxes paid Other operating cash flow	(23.6)	(23.3)	(16.9)	(17.8)	(21.1)
, ,	0.0	0.0	0.0	0.0	0.0
Cash flow from operations Capex	113.0 (72.8)	96.1 (53.2)	134.8 (55.0)	128.0 (52.2)	139.5 (53.8)
Free cash flow	212.6	164.9	156.6	179.0	215.2
Dividends paid	(244.9)	(269.0)	(162.6)	(162.6)	(201.9)
Equity raised / (purchased)	30.3	17.2	0.0	0.0	0.0
Perpetual securities	0.0	0.0	0.0	0.0	0.0
Change in Debt	16.1	8.8	0.0	0.0	0.0
Perpetual securities distribution	0.0	0.0	0.0	0.0	0.0
Other invest/financing cash flow	171.1	123.0	83.6	112.3	141.5
Effect of exch rate changes	0.0	5.1	0.0	0.0	0.0
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FYE 31 Mar	FY14A	FY15A	FY16E	FY17E	FY18E
Key Ratios					
Growth ratios (%)					
Revenue growth	2.7	(4.9)	1.7	3.4	3.4
EBITDA growth	(6.4)	(16.9)	10.3	4.6	12.3
EBIT growth	(9.7)	(27.3)	16.3	5.6	16.6
Pretax growth	(1.0)	(30.1)	(5.5)	18.8	22.6
Reported net profit growth	(1.6)	(31.0)	(4.4)	20.0	22.5
Core net profit growth	(1.6)	(31.0)	(4.4)	20.0	22.5
Profitability ratios (%)					
EBITDA margin	13.0	11.3	12.3	12.4	13.5
EBIT margin	9.8	7.5	8.6	8.8	9.9
Pretax profit margin	25.0	18.3	17.0	19.6	23.2
Payout ratio	nm	88.6	92.8	90.7	78.3
DuPont analysis					
Net profit margin (%)	22.6	16.4	15.4	17.8	21.1
Revenue/Assets (x)	0.7	0.7	0.7	0.7	0.7
Assets/Equity (x)	1.3	1.3	1.3	1.3	1.3
ROAE (%)	20.0	13.6	13.2	15.4	18.2
ROAA (%)	15.9	10.9	10.4	12.2	14.4
Liquidity & Efficiency					
Cash conversion cycle	nm	nm	nm	nm	nm
Days receivable outstanding	65.5	65.3	61.1	63.1	63.1
Days inventory outstanding	nm	nm	nm	nm	nm
Days payables outstanding	nm	nm	nm	nm	nm
Dividend cover (x)	1.0	1.1	1.1	1.1	1.3
Current ratio (x)	3.1	3.0	2.8	2.8	2.9
Leverage & Expense Analysis					
Asset/Liability (x)	5.4	5.4	5.0	5.1	5.2
Net debt/equity (%)	net cash				
Net interest cover (x)	na	na	na	na	na
Debt/EBITDA (x)	0.1	0.3	0.2	0.2	0.2
Capex/revenue (%)	6.2	4.7	4.8	4.4	4.4
Net debt/ (net cash)	(513.9)	(430.5)	(431.3)	(456.9)	(482.3)

Net debt/ (net cash)

Source: Company; Maybank

November 3, 2015



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