









Results Review, 23 October 2015

Event

Initiation

review

Results

Strategy

Jpdate

CapitaLand Mall Trust (CT SP)

Property - REITS

Market Cap: USD5,206m

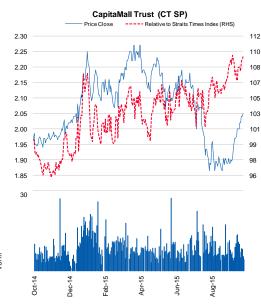
Buy (Maintained)

Target Price: SGD2.29

Price: SGD2.05

Encouraged By Higher Traffic Flow & Tenant Sales





Source: Bloomberg

Avg Turnover (SGD/USD)	17.4m/12.4m
Cons. Upside (%)	8.3
Upside (%)	11.7
52-wk Price low/high (SGD)	1.87 - 2.27
Free float (%)	65
Share outstanding (m)	3,536
Shareholders (%)	
Capitaland Limited	28.0
Nomura Asset Management	7.7
NTUC Enterprise	5.7

Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	0.5	7.6	(6.0)	(8.5)	4.1
Relative	10.6	2.6	4.3	5.3	9.6

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CMT's 3Q15/9M15 results were within our expectations, as it reported DPU growth of 9.6%/4.9%. Maintain BUY, with a lower TP of SGD2.29 (from SGD2.42, 11.7% upside). Despite its lower rental reversion of 4.1% in 9M15, we remain optimistic on the retail scene as we anticipate heavier traffic footfall and higher tenant sales within its portfolio. In addition, we also like its proactive portfolio management as it acquired Bedok Mall at a cap rate of 5.1%, and divested of Rivervale Mall at an estimated cap rate of 3.8% in the last quarter.

- No surprises. CapitaLand Mall Trust's (CMT) DPU rose 9.6%/4.9% YoY for its 3Q15/9M15, meeting 75.3% of our full-year estimates. 3Q15 revenue/net property income (NPI) dipped 1.8%/0.7% YoY respectively, mainly on ongoing asset enhancement initiatives (AEIs) at IMM Building and lower occupancy levels at JCube and Clarke Quay. Its gearing level remained healthy at 33.8%, with a 4.8x interest coverage ratio.
- ♦ Still encouraged by heavier traffic flow and higher tenant sales. CMT's overall portfolio occupancy rate remained high, as it rose slightly to 96.8% in spite of ongoing AEIs at some of its malls. Meanwhile, its rental reversion for the nine months registered lower at 4.1% (1H15: 4.6%), mainly dragged by the repositioning of JCube. Despite the lower rental reversion, we remain positive on the retail scene as we observe a 4.2% YoY increase in shopper traffic, and 4.4% YoY growth in tenant sales psf per month.
- ♦ Adding value to unitholders via AEIs. CMT completed the conversion of Tampines Mall's fifth level into a new education hub, with well-known educational centres such as Yamaha Music School. Its second and third levels have been reconfigured to also enhance fashion offerings, introducing new tenants such as *H&M* into the suburban mall. IMM Building has also completed its link bridge, which enhances connectivity between IMM Building, Westgate and the Jurong East MRT Station.
- Maintain BUY with a lower DDM-based TP of SGD2.29. We continue to like CMT as it is committed to adding value to its portfolio. However, in view of a softer rental reversion, we trim our TP to SGD2.29 from SGD2.42 while maintaining our BUY recommendation.

Forecasts and Valuations	Dec-13	Dec-14	Dec-15F	Dec-16F	Dec-17F
Total turnover (SGDm)	638	659	692	715	726
Net property income (SGDm)	439	448	482	497	505
Reported net profit (SGDm)	574	619	483	492	510
Total distributable income (SGDm)	367	412	413	416	432
DPS (SGD)	0.10	0.11	0.12	0.12	0.12
DPS growth (%)	8.9	5.3	9.3	0.8	3.9
Recurring P/E (x)	12.4	11.5	14.7	14.5	14.0
P/B (x)	1.18	1.13	1.12	1.11	1.10
Dividend Yield (%)	5.0	5.3	5.8	5.8	6.1
Return on average equity (%)	9.8	10.1	7.6	7.7	7.9
Return on average assets (%)	6.0	6.5	4.8	4.8	4.9
Interest coverage ratio (x)	3.71	3.53	3.34	3.39	3.45

Source: Company data, RHB



Figure 1: CMT's 3Q15 results summary

(SGDm)	3Q14	2Q15	3Q15	%QoQ	%YoY	Comments
						The decrease was mainly due to lower gross revenue of
Gross revenue	164.6	159.6	161.7	1.3	(1.8)	SGD1.1m from IMM as a result of the ongoing Phase 2 AEI
						which commenced in July.
Operating expenses	(50.5)	(50.1)	(48.4)	(3.4)	(4.3)	A decrease of SGD2.2m or 4.3% from 3Q14. The decrease
operating experience	(00.0)	(00.1)	(10.1)	` ′	(1.0)	was mainly due to lower utilities expenses.
NPI	114.1	109.5	113.3	3.5	(0.7)	
Share of results of JV	12.9	8.6	14.0	63.0	8.9	
Share of profit of associate (3-month lag basis)	10.0	2.6	6.1	137.6	(38.6)	
Manager's management fees	(10.5)	(10.1)	(10.2)	1.0	(2.6)	
Trustee's fees	(0.8)	(0.9)	(0.9)	(3.2)	4.6	
Other trust expenses	0.0	0.0	0.0	nm	nm	
Net income before financing cost & tax	125.6	109.7	122.3	11.6	(2.6)	
Interest income	2.8	2.8	2.7	(2.7)	(3.7)	
						The decrease was mainly due to the refinancing of EMTN of
Borrowing costs	(28.4)	(23.5)	(23.7)	0.6	(16.8)	USD500m in Apr 15 at a lower interest rate through the
						issuances of three tranches of fixed rate notes.
EBT	100.0	88.9	101.4	14.0	1.4	
Gains from revaluation	0.0	53.2	0.0	nm	nm	
Gains from derivatives	1.2	0.0	0.0	nm	nm	
Total return before tax	101.3	142.2	101.4	(28.7)	0.1	
Tax	0.0	0.0	0.0	nm	nm	
Total return (reported)	101.3	142.2	101.4	(28.7)	0.1	
Total return (ex exceptionals)	100.1	89.0	101.4	13.9	1.3	
Add-back: Non tax deductibles	(1.5)	(48.2)	0.4	nm	nm	
Income available for distribution	99.8	94.0	101.8	8.3	2.0	
Distributable income to unitholders	93.7	94.0	103.2	9.8	10.2	
Number of units (end of period) ('m)	3,461	3,464	3,464	0.0	0.1	
DPU (SGD-cts)	2.72	2.71	2.98	10.0	9.6	
DPU excl. income retained (SGD-cts)	2.88	2.71	2.94	8.5	2.1	
NAV	1.79	1.84	1.85	0.5	3.4	
Payout ratio (%)	93.9	100.0	101.4	1.4 ppt	7.5 ppt	
NPI margin (%)	69.3	68.6	70.1	1.5 ppt	0.8 ppt	

Source: RHB



Figure 2: CMT's 9M15 results summary

(SGDm)	9M14	9M15	%Change	RHB FY15F	% of FY15F	Comments
Cross rayers	493.6	488.6	(4.0)	662.2	73.8	IMM accounted for SGD3.9m decrease in gross revenue
Gross revenue	493.0	400.0	(1.0)	662.3	73.0	as a result of the ongoing Phase 2 AEI which commenced in Jul 2014.
						Property operating expenses decreased 2.0% YoY. The
Operating expenses	(151.2)	(148.2)	(2.0)	(205.5)	72.1	decrease was mainly due to lower utilities, partially
Operating expenses	(131.2)	(140.2)	(2.0)	(203.3)	72.1	offset by higher marketing expenses.
NPI	342.4	340.5	(0.6)	456.8	74.5	onset by higher marketing expenses.
Share of results of JV	59.1	37.2	(37.0)	69.4	53.7	
Share of profit of associate (3 mths lag basis)	17.8	15.1	(15.3)	20.5	73.5	
Manager's management fees	(31.2)	(31.0)	(0.6)	(45.4)	68.2	
Trustee's fees	(2.7)	(2.8)	2.0	(3.9)	70.5	
Other trust expenses	0.0	0.0	nm	0.0	nm	
Net income before financing cost & tax	385.4	359.0	(6.9)	497.3	72.2	
Interest income	7.9	9.3	16.8	13.0	71.3	
						The decrease was mainly due to the refinancing of
Borrowing costs	(86.0)	(75.5)	(12.1)	(129.9)	58.1	EMTN of USD500m in Apr 2015 at a lower interest rate
Bollowing costs	(00.0)	(13.3)	(12.1)	(129.9)	50.1	through the issuances of three tranches of fixed rate notes.
EBT	307.4	292.7	(4.8)	380.4	77.0	
Gains from revaluation	132.9	53.2	(60.0)	75.1	70.9	
Gains from derivatives	5.1	0.0	nm	0.0	nm	
Total return before tax	445.1	346.1	(22.3)	455.5	76.0	
Tax	0.0	0.0	nm	0.0	nm	
Total return -reported	445.1	346.1	(22.3)	455.5	76.0	
Total return (ex exceptionals)	307.0	292.8	(4.6)	380.4	77.0	
Add-back: Non tax deductibles	(146.3)	(43.4)	(70.3)	(69.0)	63.0	
Income available for distribution	298.9	302.6	1.3	386.5	78.3	
Distributable income to unitholders	276.2	290.1	5.0	386.5	75.1	
Number of units (end of period) ('m)	3,461	3,464	0.1	3,480	99.5	
DPU (SGD-cts)	7.98	8.37	4.9	11.11	75.3	
DPU excl. income retained (SGD-cts)	8.63	8.73	1.2	11.11	78.6	
NAV	1.79	1.85	3.4	1.83	101.4	
Payout ratio (%)	92.4	95.9	3.4 ppt	100.0		
NPI margin (%)	69.4	69.7	0.3 ppt	69.0		

Source: RHB



Figure 3: Key performance metrics

Operating Performance:	3Q14	<u>4Q14</u>	<u>1Q15</u>	2Q15	<u>3Q15</u>
Portfolio Occupancy: (%)	98.5	98.8	97.2	96.4	96.8
YTD Rental Reversion: (%)	6.3	6.1	6.1	4.6	4.1
DPU (SG cts)	2.72	2.86	2.68	2.71	2.98
	<u>FY-1</u>	<u>FY-2</u>	<u>FY-3</u>	FY-4	<u>FY-5</u>
Lease Expiry Profile: (%)	NA	NA	NA	NA	NA
Capital Management:	3Q14	<u>4Q14</u>	<u>1Q15</u>	<u>2Q15</u>	<u>3Q15</u>
All-in cost of borrowing: (%)	3.6	3.5	3.4	3.3	3.3
Aggreg. Leverage: (%)	34.1	33.8	33.8	33.7	33.8
Term of Debt: (yrs)	4.7	4.7	5.1	6.1	5.8

Source: Company data

Figure 4: DDM valuation

	FY15F	FY16F	FY17F	FY18F	FY19F	FY20F	Terminal value
DPU (SGD cts)	11.11	11.31	11.79	11.84	12.36	12.44	267.56
Fair value (SGD)	2.29						
Current price (SGD)	2.05						
Price upside (%)	11.7						
Distribution yield (%)	5.2						
Total return (%)	16.9						
<u>Assumptions</u>							
Risk-free rate (%)	3.0						
Beta	0.92						
Cost of equity (%)	8.1						
Terminal growth (%)	3						

Source: RHB, Company data



Financial Exhibits

Profit & Loss (SGDm)	Dec-13	Dec-14	Dec-15F	Dec-16F	Dec-17F
Total turnover	638	659	662	715	726
Property operating expenses	(199)	(210)	(205)	(218)	(221)
Net property income	439	448	457	497	505
Management fees	(39)	(42)	(45)	(47)	(48)
Trust expenses	(4)	(5)	(4)	(4)	(4)
Operating EBIT	396	402	407	446	453
Depreciation of fixed assets	(1)	(1)	-	-	-
Operating EBITDA	397	403	407	446	453
Net income from investments	281	316	165	176	179
Interest income	4	15	13	5	13
Interest expense	(107)	(114)	(130)	(149)	(149)
Exceptional income - net	1	(0)	-	-	-
Pre-tax profit	575	619	455	478	496
Taxation	(1)	-	-	-	-
Profit after tax & minorities	574	619	455	478	496
Reported net profit	574	619	455	478	496
Adjustment for distributable income	(207)	(207)	(69)	(78)	(79)
Total distributable income	367	412	387	400	417

Source: Company data, RHB

Cash flow (SGDm)	Dec-13	Dec-14	Dec-15F	Dec-16F	Dec-17F
Operating profit	396	402	407	446	453
Depreciation & amortisation	1	1	-	-	-
Change in working capital	18	6	(31)	13	4
Other operating cash flow	(24)	30	(48)	(73)	(64)
Operating cash flow	391	439	329	386	393
Interest received	(4)	(15)	(13)	(5)	(13)
Interest paid	107	114	130	149	149
Tax paid	(0)	(0)	-	-	-
Cash flow from operations	494	538	445	530	529
Capex	(99)	(35)	(36)	-	-
Other investing cash flow	(20)	17	(755)	16	25
Cash flow from investing activities	(120)	(18)	(791)	16	25
Dividends paid	(341)	(370)	(387)	(400)	(417)
Increase in debt	(74)	318	732	6	9
Other financing cash flow	(212)	(124)	(130)	(149)	(149)
Cash flow from financing activities	(627)	(175)	216	(543)	(557)
Cash at beginning of period	1,118	830	1,130	999	1,003
Total cash generated	(253)	344	(130)	4	(2)
Implied cash at end of period	866	1,174	999	1,003	1,001

Source: Company data, RHB



Financial Exhibits

Balance Sheet (SGDm)	Dec-13	Dec-14	Dec-15F	Dec-16F	Dec-17F
Total cash and equivalents	830	1,130	999	1,003	1,001
Accounts receivable	22	25	22	24	25
Other current assets	0	(0)	0	0	-
Total current assets	851	1,155	1,022	1,027	1,025
Total investments	8,362	8,644	9,535	9,619	9,704
Tangible fixed assets	2	2	2	2	2
Total other assets	5	57	57	57	57
Total non-current assets	8,369	8,704	9,595	9,679	9,764
Total assets	9,220	9,858	10,617	10,706	10,789
Short-term debt	150	762	635	250	505
Accounts payable	183	217	189	200	203
Other current liabilities	354	36	-	0	0
Total current liabilities	687	1,016	824	450	709
Total long-term debt	2,307	2,407	3,288	3,673	3,418
Other liabilities	218	153	153	153	153
Total non-current liabilities	2,525	2,560	3,441	3,826	3,571
Total liabilities	3,211	3,576	4,265	4,277	4,280
Retained earnings reserve	6,009	6,282	6,351	6,430	6,509
Shareholders' equity	6,009	6,282	6,351	6,430	6,509
Total equity	6,009	6,282	6,351	6,430	6,509
Total liabilities & equity	9,220	9,858	10,617	10,706	10,789

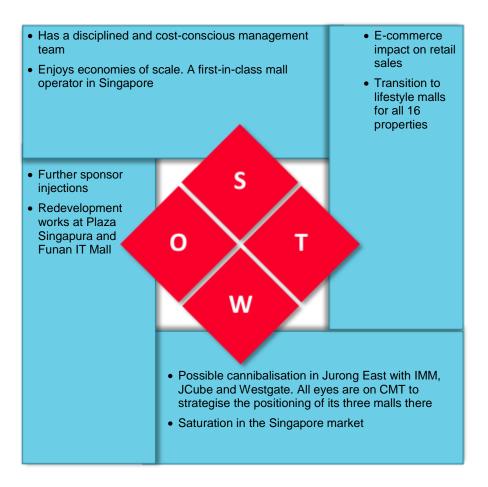
Source: Company data, RHB

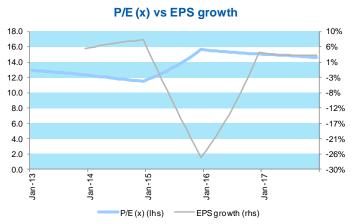
Key Ratios (SGD)	Dec-13	Dec-14	Dec-15F	Dec-16F	Dec-17F
Revenue growth (%)	(3.6)	3.3	0.5	8.0	1.6
Net profit growth (%)	7.1	7.8	(26.4)	4.9	3.8
EPS growth (%)	5.1	7.7	(26.6)	3.9	3.0
BVPS growth (%)	5.3	4.5	0.6	(0.3)	1.2
Net profit margin (%)	90.1	93.9	68.8	66.9	68.3
Return on average assets (%)	6.0	6.5	4.4	4.5	4.6
Return on average equity (%)	9.8	10.1	7.2	7.5	7.7
Net debt to equity (%)	27.1	32.5	46.0	45.4	44.9
DPS	0.10	0.11	0.11	0.11	0.12
Recurrent cash flow per share	0.14	0.16	0.13	0.15	0.15

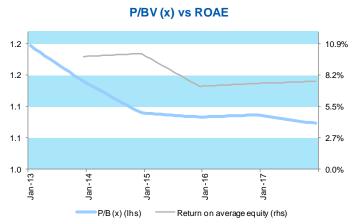
Source: Company data, RHB



SWOT Analysis







Source: Company data, RHB

Source: Company data, RHB

Company Profile

CapitaLand Mall Trust is a real estate investment trust which owns and invests in retail properties primarily in Singapore. The REIT's properties are strategically located in the suburban areas and downtown core of Singapore.



Recommendation Chart



Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2015-07-23	Buy	2.42	2.13
2015-07-15	Buy	2.42	2.15
2015-04-22	Buy	2.40	2.25
2015-01-23	Buy	2.33	2.25
2014-10-20	Buy	2.10	1.95
2013-07-19	Buy	2.21	2.02
2013-04-22	Neutral	2.36	2.30
2013-01-21	Buy	2.27	2.17
2013-01-09	Buy	2.27	2.13
2012-12-03	Buy	2.27	2.05

Source : RHB, Bloomberg



RHB Guide to Investment Ratings

Buy: Share price may exceed 10% over the next 12 months

Trading Buy: Share price may exceed 15% over the next 3 months, however longer-term outlook remains uncertain

Neutral: Share price may fall within the range of +/- 10% over the next 12 months **Take Profit:** Target price has been attained. Look to accumulate at lower levels

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Not Rated: Stock is not within regular research coverage

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