November 4, 2015

# Cache Logistics Trust (CACHE SP)

Share Price: SGD1.01 MCap (USD): 562M Singapore
Target Price: SGD0.95 (-5%) ADTV (USD): 1M REITs



# **Dilutive Placement**

- Placing out SGD100m new units at SGD0.941-0.96. Units in issue would expand c.14%.
- As only SGD37m of proceeds will be for future acquisitions & SGD60m for debt repayment, highly DPU-dilutive.
- Cut FY15-17 DPU by 4-7% & TP from SGD0.97 to SGD0.95 as we tighten our yield target from 9% to 8.5%. Maintain HOLD. Prefer MINT (MINT SP, TP SGD1.49) for sector exposure.

### What's New

Cache is placing out SGD100m new units at 94.1-96 Scts each, or 4-6% discounts to its VWAP the day before, up to the time of its announcement. After deducting SGD3m for issue expenses, SGD37m will be reserved for potential acquisitions in Australia. About SGD60m will be used to repay debt, lowering its aggregate leverage from 39.4% to c.35.5%. As the placement is not connected with any specific acquisition and the money will be largely used for debt repayment, it immediately dilutes DPU. Units in issue will rise c.14%. After factoring in interest savings from reduced debt and extra earnings from an all-debt-funded acquisition in October of a Brisbane warehouse for SGD27.1m (7% NPI yield, 4% pa rental stepup), our FY15-17 DPUs drop by 4-7%.

### What's Our View

Not positive. Apart from dilution, Cache's pre-placement aggregate leverage was 39.4%, a comfortable distance from REITs' 45% limit. No debt is expiring until FY17. As such, we don't see an urgent need for new funds. Its unit price could slip by c.5% to c.SGD0.95 after this announcement, within its placement-price range. This implies an 8.5% yield on our FY16 DPU. As such, we tighten our yield target from 9% to 8.5%, applied to our FY16 DPU, our TP dips to SGD0.95 from SGD0.97. Maintain HOLD. Our yield target for Cache is still at a marked discount to Areit's 7% and MINT's 7.25%.

FYE Dec (SGD m)	FY13A	FY14A	FY15E	FY16E	FY17E
Revenue	81.0	82.9	88.8	101.7	103.3
Net property income	76.8	78.0	76.4	88.5	89.9
Distributable income	64.1	66.7	67.0	72.5	73.2
DPU (cts)	8.6	8.6	8.3	8.1	8.1
DPU growth (%)	3.3	(0.8)	(3.5)	(2.1)	0.3
Price/DPU(x)	11.6	11.7	12.1	12.4	12.4
P/BV (x)	1.0	1.0	1.0	1.1	1.1
DPU yield (%)	8.6	8.5	8.2	8.1	8.1
ROAE (%)	9.1	8.8	8.3	8.6	8.7
ROAA (%)	6.4	6.0	5.5	5.5	5.6
Debt/Assets (x)	0.3	0.3	0.3	0.3	0.3

**Key Data** 1.20/0.97 52w high/low (SGD) 3m avg turnover (USDm) 1.2 85.8 Free float (%) Issued shares (m) 782 Market capitalization SGD785.7M Major shareholders: -CWT Ltd. 7.0% -Newton Investment Management Ltd. 6.4% -Capital Research & Management Co. (Glol 5.0%

Share Price Performance	
1.25	112
1.20	108
1.15	104
1.10	100
1.05 - 100 -	96
1.00 -	92
0.95 Nov-13 Mar-14 Jul-14 Nov-14 Mar-15 Jul-15	88
—— Cache Logistics Trust - (LHS, SGD) —— Cache Logistics Trust / Straits Times Index - (RHS, %)	

	1 Mth	3 Mth	12 Mth
Absolute(%)	3.6	(5.2)	(13.7)
Relative to index (%)	(3.5)	0.9	(5.4)

Maybank vs Mark	ket		
	Positive	Neutral	Negative
Market Recs	1	4	0
	Maybank (	Consensus	% +/-
Target Price (SGD)	0.95	1.00	(5.0)
2015 DPU (cts)	8.3	8.4	(1.0)
2016 DPU (cts)	8.1	8.9	(8.6)

Source: FactSet; Maybank

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Figure 1: 9M15 results were in line with our previous FY15 estimates

FYE 31 Dec	3Q14	2Q15	3Q15	Change	e	YTD15	% of FY	FY15F
	(SGD m)	(SGD m)	(SGD m)	(QoQ %)	(YoY %)	(SGD m)		(SGD m)
Property income	20.8	21.5	23.1	7.4	11.3	65.7	75.1	87.5
Property expenses	(1.3)	(3.0)	(4.4)	43.1	235.7	(8.7)	72.1	(12.1)
Net property income	19.5	18.5	18.8	1.5	-3.6	57.0	75.6	75.4
Share of results of associates & JVs		-	-	na	na	-	na	-
Income available for distribution	16.7	16.8	16.8	0.1	0.6	50.4	75.8	66.5
Distribution per unit	2.14	2.14	2.14	0.0	0.0	6.43	75.0	8.57
NAV per unit (SGD)	0.97	0.97	0.97	-0.3	0.0			
Aggregate leverage (%)^	28.8	38.0	38.3	30.0	950.0^			
All-in Financing Cost (%)^	3.48	3.11	3.40	29.0	-8.0^			
^ change in basis points								

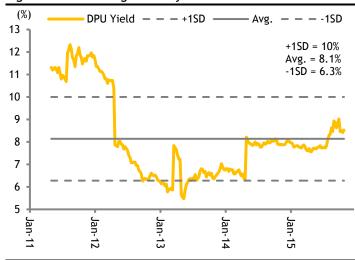
Source: Company, Maybank KE

Figure 2: Low gearing and no debt expiring till FY17

Cache Logistics: Credit Rating Baa3	FY14	FY15E	FY16E	FY17E
Aggregate Leverage (%)	31.2	35.5	35.5	35.5
All-in Financing Cost (%)	3.43	3.17	3.34	3.57
Financing Cost % Fixed Hedge	61.7	67.0	67.0	67.0
Debt Maturing % Total Debt	0.0	1.5	0.0	21.6

Source: Company, Maybank KE

Figure 3: Last trading at 8.5% yields...



Source: Bloomberg

Figure 4: ... and 1x P/BV



Source: Bloomberg

November 4, 2015

FYE 31 Dec	FY13A	FY14A	FY15E	FY16E	FY17E
Key Metrics					
Price/DPU(x)	11.6	11.7	12.1	12.4	12.4
P/BV (x)	1.0	1.0	1.0	1.1	1.1
P/NTA (x)	1.0	1.0	1.0	1.1	1.1
DPU yield (%)	8.6	8.5	8.2	8.1	8.1
FCF yield (%)	9.8	9.7	8.7	9.7	9.8
INCOME STATEMENT (SGD m)					
Gross revenue	81.0	82.9	88.8	101.7	103.3
Net property income	76.8	78.0	76.4	88.5	89.9
Net financing costs	(10.8)	(12.3)	(12.6)	(14.6)	(15.7)
Associates & JV	0.0	0.0	0.0	0.0	0.0
Exceptionals	6.7	9.0	0.7	0.0	0.0
Other pretax income	0.0	0.0	0.0	0.0	0.0
Total return before tax	64.2	66.1	54.2	64.6	64.9
Income tax	(0.5)	(0.3)	(0.3)	(0.3)	(0.3)
Minorities	0.0	0.0	0.0	0.0	0.0
Discontinued operations	0.0	0.0	0.0	0.0	0.0
Total return avail to unitholders	63.7	65.8	53.9	64.3	64.6
Distributable inc to unitholders	64.1	66.7	67.0	72.5	73.2
BALANCE SHEET (SGD m)					
Cash & Short Term Investments	40.8	11.3	56.0	54.3	52.5
Accounts receivable	0.9	3.5	1.0	1.4	1.6
Property, Plant & Equip (net)	0.6	1.8	2.1	2.5	2.9
Inverstment properties	1,035.0	1,120.2	1,266.1	1,266.1	1,266.1
Intangible assets	0.0	0.0	0.0	0.0	0.0
Investment in Associates & JVs	0.0	0.0	0.0	0.0	0.0
Other assets	0.0	0.3	0.3	0.3	0.3
Total assets	1,077.2	1,137.1	1,325.5	1,324.5	1,323.3
ST interest bearing debt	0.0	6.6	0.0	97.0	264.7
Accounts payable	4.6	20.5	19.7	21.3	23.0
LT interest bearing debt	310.1	342.6	449.1	352.1	184.4
Other liabilities	0.7	0.4	0.4	0.4	0.4
Total Liabilities	315.5	370.2	469.3	470.9	472.5
Shareholders Equity	761.8	766.9	856.2	853.7	850.8
Minority Interest	0.0	0.0	0.0	0.0	0.0
Total shareholder equity	761.8	766.9	856.2	853.7	850.8
Total liabilities and equity	1,077.2	1,137.1	1,325.5	1,324.5	1,323.3

November 4, 2015

FYE 31 Dec	FY13A	FY14A	FY15E	FY16E	FY17E
Key Ratios					
Growth ratios (%)					
Gross revenue growth	11.4	2.3	7.2	14.5	1.6
Total return before tax growth	(3.6)	3.0	(18.1)	19.3	0.5
Total return growth	(4.1)	3.3	(18.1)	19.3	0.5
Distributable income growth	14.1	2.0	1.2	8.3	0.9
Profitability ratios (%)					
Total return before tax margin	79.3	79.8	61.0	63.5	62.9
Payout ratio	nm	nm	nm	nm	nm
DuPont analysis					
Total return margin (%)	78.7	79.4	60.7	63.2	62.5
Gross revenue/Assets (x)	0.1	0.1	0.1	0.1	0.1
Assets/Equity (x)	1.4	1.5	1.5	1.6	1.6
ROAE (%)	9.1	8.8	8.3	8.6	8.7
ROAA (%)	6.4	6.0	5.5	5.5	5.6
Liquidity & Efficiency					
Days receivable outstanding	5.3	9.4	9.1	4.2	5.2
Days payables outstanding	431.0	931.9	582.2	560.8	596.2
Dividend cover (x)	0.9	1.0	0.7	0.9	0.9
Current ratio (x)	9.0	0.5	2.9	0.5	0.2
Leverage & Expense Analysis					
Asset/Liability (x)	3.4	3.1	2.8	2.8	2.8
Net debt/equity (%)	35.4	44.1	45.9	46.2	46.6
Net interest cover (x)	6.3	5.6	5.2	5.4	5.1
Debt/EBITDA (x)	4.5	5.0	6.8	5.7	5.6
Capex/revenue (%)	0.4	2.9	0.7	0.8	0.9
Net debt/ (net cash)	269.3	338.0	393.2	394.8	396.7

Source: Company; Maybank

November 4, 2015 4



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November 4, 2015



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November 4, 2015 7



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November 4, 2015

8